

Annual Sales Profile

Start date: 1/1/2019
End date: 12/31/2019

Site: Covington Airport

Inventory History — Complete Summary

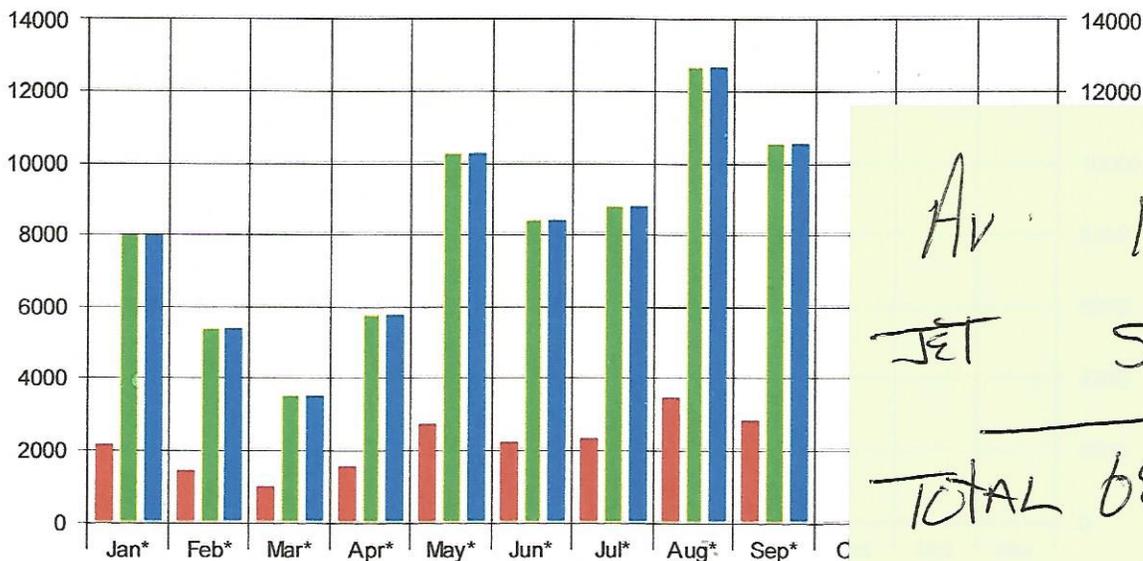
| | Jan* | Feb* | Mar* | Apr* | May* | Jun* | Jul* | Aug* | Sep* | Oct | Nov | Dec | Y.T.D* |
|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|---------------|------------|
| Beg Inventory | (425,972.900) | (428,065.700) | (429,471.700) | (430,381.800) | (431,875.100) | (434,569.100) | (436,761.600) | (439,052.800) | (442,434.300) | (445,222.000) | (445,222.000) | (445,222.000) | |
| Gal Purchased | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Adjustments | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Gallons Sold | 2,092.820 | 1,406.000 | 910.050 | 1,493.340 | 2,694.050 | 2,192.430 | 2,291.210 | 3,381.530 | 2,787.650 | 0.000 | 0.000 | 0.000 | 19,249.080 |
| End Inventory | (428,065.700) | (429,471.700) | (430,381.800) | (431,875.100) | (434,569.100) | (436,761.600) | (439,052.800) | (442,434.300) | (445,222.000) | (445,222.000) | (445,222.000) | (445,222.000) | |

Financial History — Complete Summary

| | Jan* | Feb* | Mar* | Apr* | May* | Jun* | Jul* | Aug* | Sep* | Oct | Nov | Dec | Y.T.D* |
|---------------|-----------|-----------|-----------|-----------|------------|-----------|-----------|------------|------------|-------|-------|-------|------------|
| Net Sales | 7,938.760 | 5,326.630 | 3,481.780 | 5,706.030 | 10,184.460 | 8,335.290 | 8,726.020 | 12,606.370 | 10,463.340 | 0.000 | 0.000 | 0.000 | 72,768.680 |
| Cost of Goods | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Gross Profit | 7,938.760 | 5,326.630 | 3,481.780 | 5,706.030 | 10,184.460 | 8,335.290 | 8,726.020 | 12,606.370 | 10,463.340 | 0.000 | 0.000 | 0.000 | 72,768.680 |

Monthly Statistics — Complete Summary

| | Jan* | Feb* | Mar* | Apr* | May* | Jun* | Jul* | Aug* | Sep* | Oct | Nov | Dec | Y.T.D* |
|-----------------|---------|---------|--------|---------|---------|---------|---------|---------|---------|-------|-------|-------|---------|
| Avg Sale \$ | 149.788 | 123.875 | 79.131 | 101.893 | 125.734 | 102.905 | 124.657 | 153.736 | 129.177 | 0.000 | 0.000 | 0.000 | 121.211 |
| Avg Sale Vol | 39.487 | 32.698 | 20.683 | 26.667 | 33.260 | 27.067 | 32.732 | 41.238 | 34.415 | 0.000 | 0.000 | 0.000 | 32.027 |
| Avg PPU Vol | 3.793 | 3.788 | 3.826 | 3.821 | 3.780 | 3.802 | 3.808 | 3.728 | 3.753 | 0.000 | 0.000 | 0.000 | 3.789 |
| Avg CPU Vol | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 | 0.000 |
| Avg Margin/Unit | 3.793 | 3.788 | 3.826 | 3.821 | 3.780 | 3.802 | 3.808 | 3.728 | 3.753 | 0.000 | 0.000 | 0.000 | 3.789 |
| Avg Margin/Sale | 149.788 | 123.875 | 79.131 | 101.893 | 125.734 | 102.905 | 124.657 | 153.736 | 129.177 | 0.000 | 0.000 | 0.000 | 121.211 |
| % of Vol YTD | 10.872 | 7.304 | 4.728 | 7.758 | 13.996 | 11.390 | 11.903 | 17.567 | 14.482 | 0.000 | 0.000 | 0.000 | 100.000 |
| % of Profit YTD | 10.910 | 7.320 | 4.785 | 7.841 | 13.996 | 11.455 | 11.991 | 17.324 | 14.379 | 0.000 | 0.000 | 0.000 | 100.000 |
| # of Sales | 53.000 | 43.000 | 44.000 | 56.000 | 81.000 | 81.000 | 70.000 | 82.000 | 81.000 | 0.000 | 0.000 | 0.000 | 591.000 |



Av 1518
 JET 5369

 TOTAL 6887

* INVALID DATA. Fuel sold exceeds fuel purchased.

From: Dustin Pulleyblank <dpulleyblank@appliedpavement.com>

To: covingtonmuniapt@aol.com <covingtonmuniapt@aol.com>

Cc: Jim.Currey@tn.gov <Jim.Currey@tn.gov>; Jacob Brooks <Jacob.Brooks@tn.gov>

Subject: Structural testing

Date: Fri, Sep 27, 2019 9:58 am

Mr. Anderson,

My company (Applied Pavement Technology) has been contracted by TDOT to perform structural pavement testing at your airport (Covington). This is in conjunction with the PCI inspections that we performed earlier in the year. We have the work scheduled for Oct. 14, 2019. The testing will be on the primary runway of each airport. I will be operating in a pickup truck with a trailer. The truck is equipped with overhead lights and a radio. I can work on a give-way basis and will not cause any traffic disruptions, however a NOTAM may be issued for the day of testing, if you wish. I will need access to the airfield upon arrival, and I would like to begin testing in the morning of the 14th and should take approximately 2.5-3 hours. If you have any questions or concerns, please don't hesitate to email me or call at 217-398-3977. I will be traveling from 10/1-10/10/8, so email might work best during that time. You can also try my cell at 217-621-1156 Please let me know that you have received this email and this schedule will work for you, as I will be working at multiple airports each day. Thanks, I look forward to speaking with you.

Best Regards,

Dusty

Dustin S. Pulleyblank

Senior Technician

Applied Pavement Technology, Inc.

115 W. Main, Suite 400

Urbana, IL 61801

Phone: 217.398.3977

Fax: 217.398.4027

www.appliedpavement.com

From: Curtis.Underhill@bargedesign.com <Curtis.Underhill@bargedesign.com>

To: Brian.Vogt@bargedesign.com <Brian.Vogt@bargedesign.com>

Cc: Mr. Robbin <covingtonmuniapt@aol.com>

Subject: Covington Municipal Airport

Date: Mon, Sep 30, 2019 1:32 pm

Covington Municipal Airport

September 30 2019

Punch list

- 1) flight check PAPI's and ensure proper setting along with FAA
- 2) set proper angle on REIL's
- 3) place fill in low trenches, all trenches should be flush and smooth. Pick up all rock or concrete that is 2" and larger. Same should be done at each light.
- 4) replace light kit on wind sock ✓
- 5) cut all old existing wire below ground level ✓
- 6) place duct markers at there proper location
- 7) install tether wire to concrete at all sign pads ✓
- 8) check and ensure all lights are burning as of today we had 4 TW lights not working ✓
- 9) clean and remove all construction debris and clean lay down area
- 10) turn in a set of as build drawings

Sincerely,

Curtis W Underhill,
RPR, CEI Inspector

AVIATION SERVICES

D 901-244-5526

M 901-239-4292

O 901-755-7166

60 Germantown Court, Suite 100 // Memphis, TN 38018

 cid:image001.png@01D37B22.0C3F35D0

3. **Project Communication** – Barge Resident Project Representative (RPR), Curtis Underhill / (901) 239-4292. Shelby Electric's Foreman, Ray Overbey / (901) 212-6845

4. **Work Completed / Underway** –
 - a. TW lights, 5k and counterpoise lines complete
 - b. Helipad lights and circuit is complete
 - c. RW light fixtures and circuit is complete
 - d. PAPI fixtures installed, wire pulled, junction can, and (2) tops needed
 - i. Tom Nichols of RSI (901) 568-0871 has performed initial calibration
 - ii. Flight check process has been initiated with the FAA
 - iii. Robin requested Barge to review FAA flight check contract once received
 - e. Signs
 - i. All have been wired
 - ii. 2 concrete base pads are being reconstructed
 - f. New windsock internal module is on order. Anticipated to arrive next week
 - g. October ship date for light fixture base plates
 - h. Final junction box circuit run to electrical vault in progress
 - i. Megger testing complete except for final circuit run

5. **Planned Work** –
 - a. Additional fill for trenches and around sign bases
 - b. Sod for hold bar sign bases and larger disturbed areas
 - c. Flight Test

6. **Construction Schedule** – All work is expected to be complete by end of next week other than installing the new base plates and flight check. A punchlist is anticipated in approximately 2 weeks.

7. **Current Submittals** – None pending

8. **Change Items Tracking**
 - a. CO #1 – base plates for existing light fixtures to be submitted to TDOT
 - b. CO #2 – adjust PAPI circuit trench quantity signed and submitted to TDOT

9. **Current Requests for Information** – None

10. **Payment Application Status**
 - a. Pay App #3 has been verified and submitted TDOT

11. **Onsite Construction Meetings** – Anticipate next progress meeting in 2-3 weeks as needed

Additional Discussion

Ray – Mike would be acting as Foreman next week for trench fill and dirt work

Chris – none

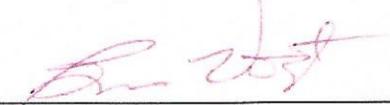
Brian H - none

Curtis – none

John – Confirmed City has submitted Shelby Electric invoice #3 into BlackCat

Robin – Everything needs to be especially well cleaned before work stoppage. A location may be provided for Shelby Electric to dispose of concrete debris. Ray and Curtis to coordinate. Requested that all project areas be policed for exposed demo'd wire and debris.

These notes represent my understanding of items discussed and conclusions reached. Participants are requested to review these items and advise of necessary corrections or revisions.

Signed:  Date: 9/19/2019
Brian Vogt, Assoc. Project Manager



Enhancing our community's vitality through volunteerism, collaboration, partnerships and outreach.

AGENDA



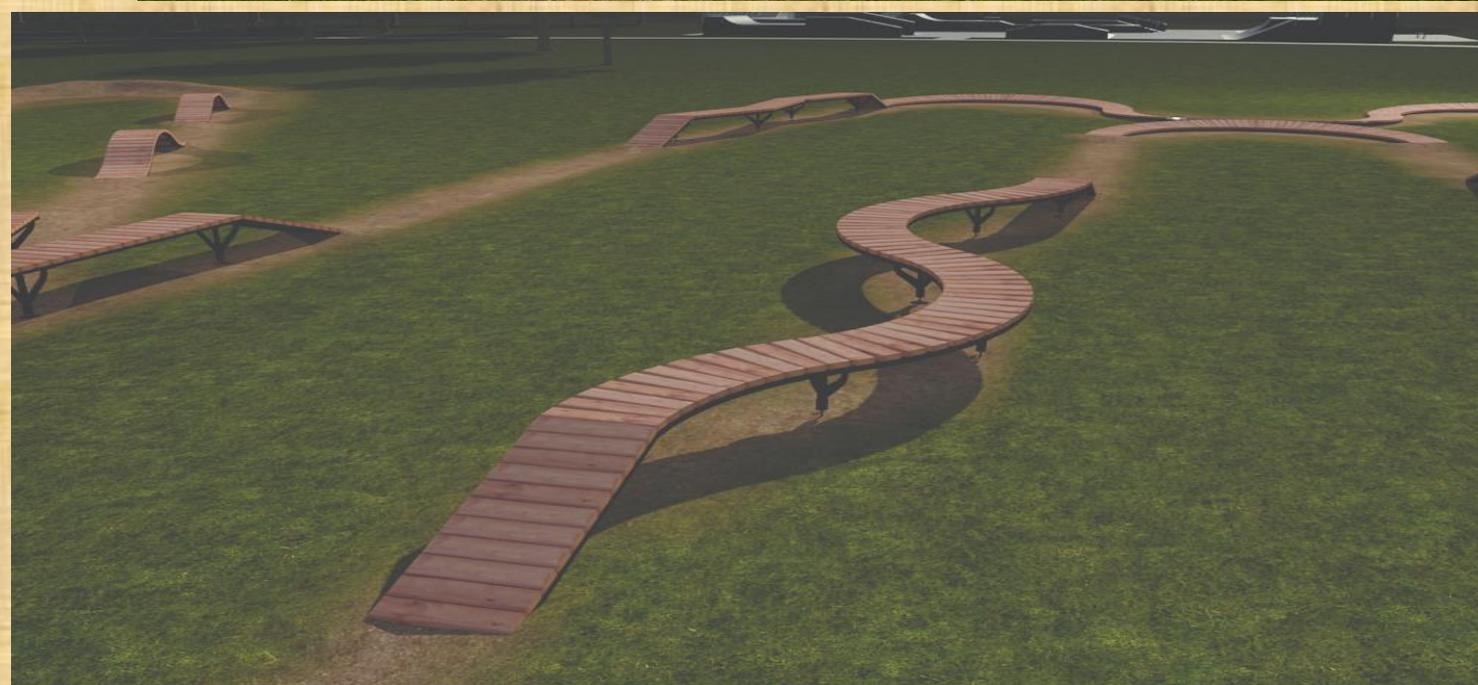
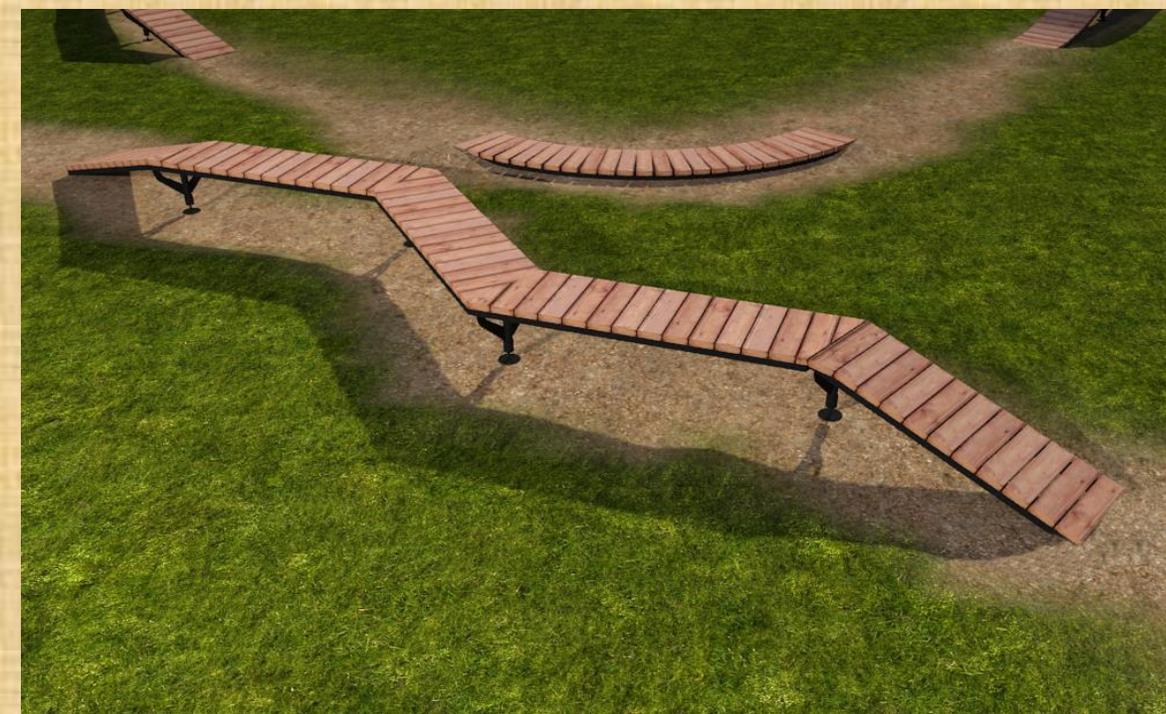
- **Bicycle Park/Playground (PD Grant)**
- **Parks and Recreation Software**
- **Winter Sports**
- **Tipton County Museum**

BICYCLE PARK AND PLAYGROUND



- **12+ Trail Features***
 - **Roller, Zig Zag Center, Teeter Totter, Roller Corner, Split Decision, Double Roller, Zig Zag S Corner, Straight Ladder, A-Frame, 90% turn, Flat Zig Zag, Roller Corner**
 - **Triple Threat (Lumberjack Series) – Pump Track**
- * A supervised community build will reduce the cost of installation by 50% (\$6,731) and we will add trail features.







WWW.PROGRESSIVEBIKERAMPS.COM

TRIPLE THREAT
PBR0047_L



Liberty Ave

Hwy 59

Shelton St

Watkins Alley

Hayden St

Simonton St

N High St

Eag

S High St

W Pleasant Ave

W Pleasant Ave

Cemetery St

W Church Ave

W Church Ave

MIDWAY MARKET

INSOUTH Bank

Little Caesars

Seminary Av

Mr B

Bull Market

Enterprise Rent-A-Car

Lena's Nail

Wood Rd

BICYCLE PARK AND PLAYGROUND



We intend to reach out to the following agencies in the community to solicit assistance with a community build.

- Churches
- Boy Scouts
- Public Safety (Sherriff's Office, Police, Fire)
- Schools/Students (Community Service Hours)
- Construction Companies

BICYCLE PARK AND PLAYGROUND

Survey Results

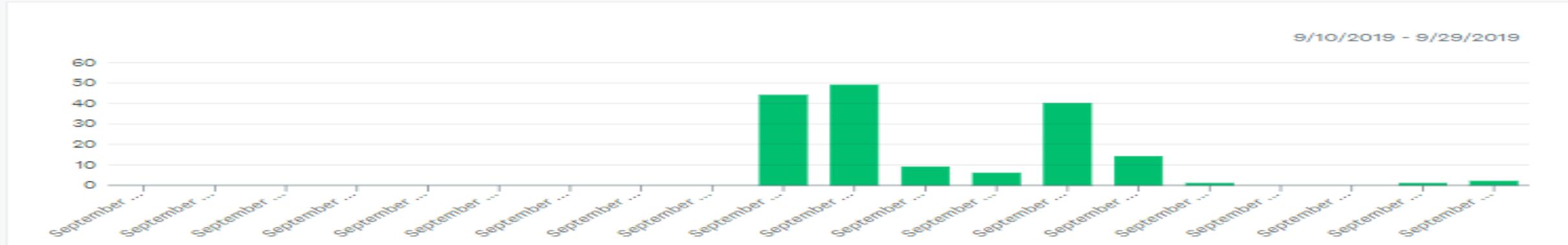


| | | |
|-------------------------------|--|--------------------------------|
| TOTAL RESPONSES 166 | OVERALL SURVEY STATUS ● OPEN | NOTIFICATIONS ⓘ Edit |
|-------------------------------|--|--------------------------------|

Collectors

| | |
|---|-----------------------------------|
| OPEN Social Media Post 1 Created: 9/20/2019 | 166 RESPONSES COLLECTED |
| OPEN Web Link 1 Created: 9/20/2019 | 0 RESPONSES COLLECTED |

Responses Volume

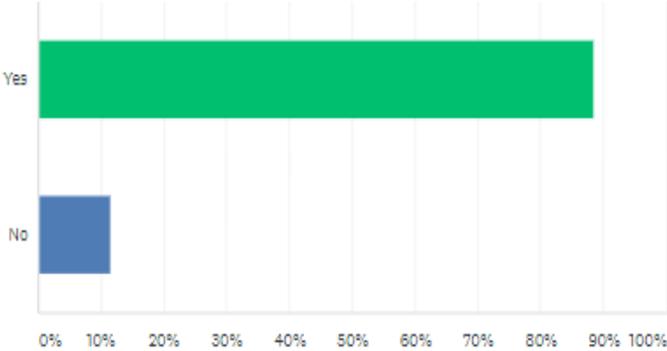


BICYCLE PARK AND PLAYGROUND

Survey Results

Do you know how to ride a bicycle?

Answered: 166 Skipped: 0

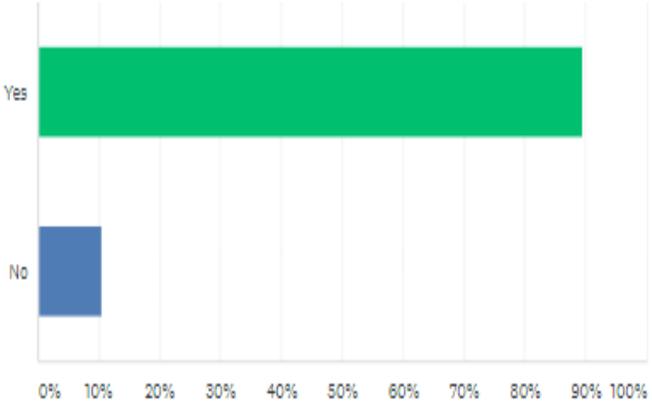


| ANSWER CHOICES | RESPONSES |
|----------------|------------|
| Yes | 88.55% 147 |
| No | 11.45% 19 |
| TOTAL | 166 |



Would you like to learn how to ride a bicycle?

Answered: 19 Skipped: 147



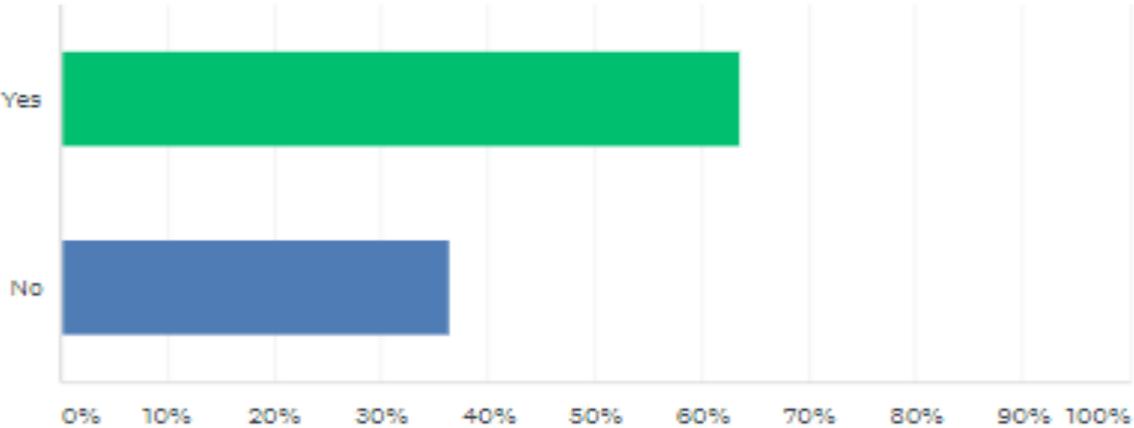
| ANSWER CHOICES | RESPONSES |
|----------------|-----------|
| Yes | 89.47% 17 |
| No | 10.53% 2 |
| TOTAL | 19 |

BICYCLE PARK AND PLAYGROUND

Survey Results

Do you have a bicycle?

Answered: 165 Skipped: 1



| ANSWER CHOICES | RESPONSES |
|----------------|------------|
| Yes | 63.64% 105 |
| No | 36.36% 60 |
| TOTAL | 165 |

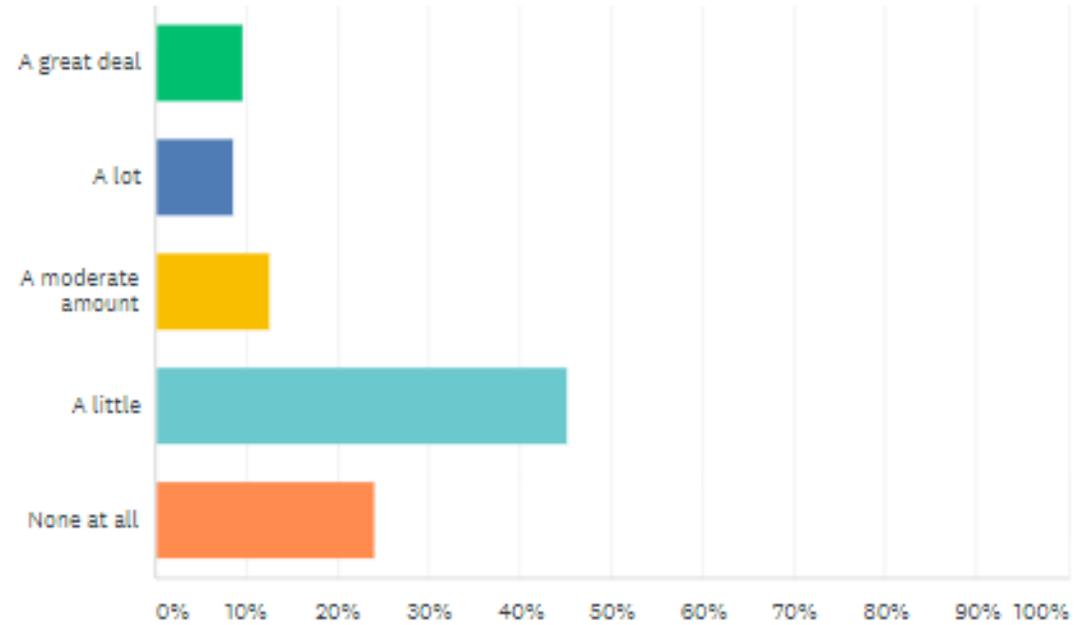
BICYCLE PARK & PLAYGROUND

Survey Results



How often do you get to ride your bicycle?

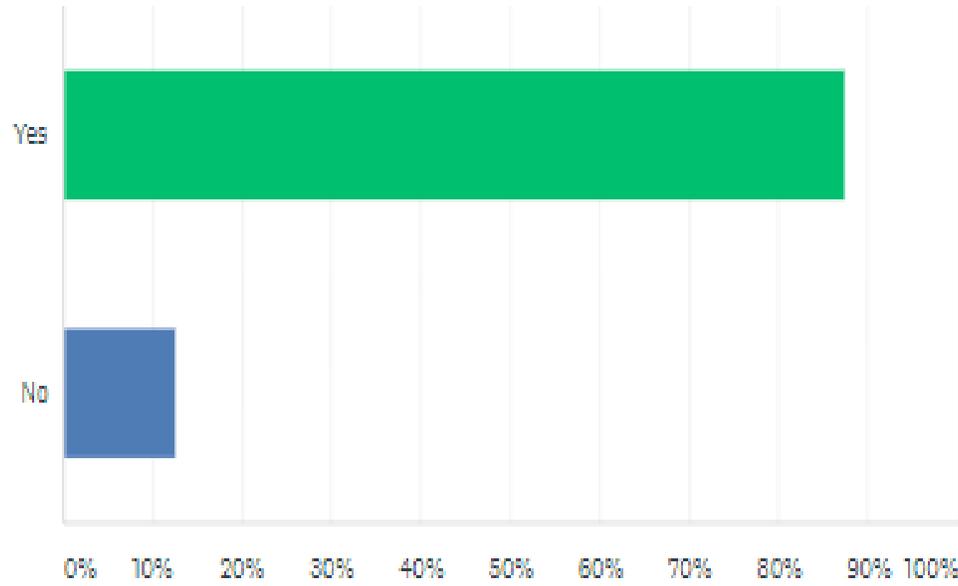
Answered: 104 Skipped: 62



| ANSWER CHOICES | RESPONSES |
|---------------------|------------|
| ▼ A great deal | 9.62% 10 |
| ▼ A lot | 8.65% 9 |
| ▼ A moderate amount | 12.50% 13 |
| ▼ A little | 45.19% 47 |
| ▼ None at all | 24.04% 25 |
| TOTAL | 104 |

If you had access to a bicycle would you ride it if you could ride it safely?

Answered: 56 Skipped: 110



BICYCLE PARK & PLAYGROUND

Survey Results



| ANSWER CHOICES | RESPONSES |
|----------------|-----------|
| Yes | 87.50% 49 |
| No | 12.50% 7 |
| TOTAL | 56 |

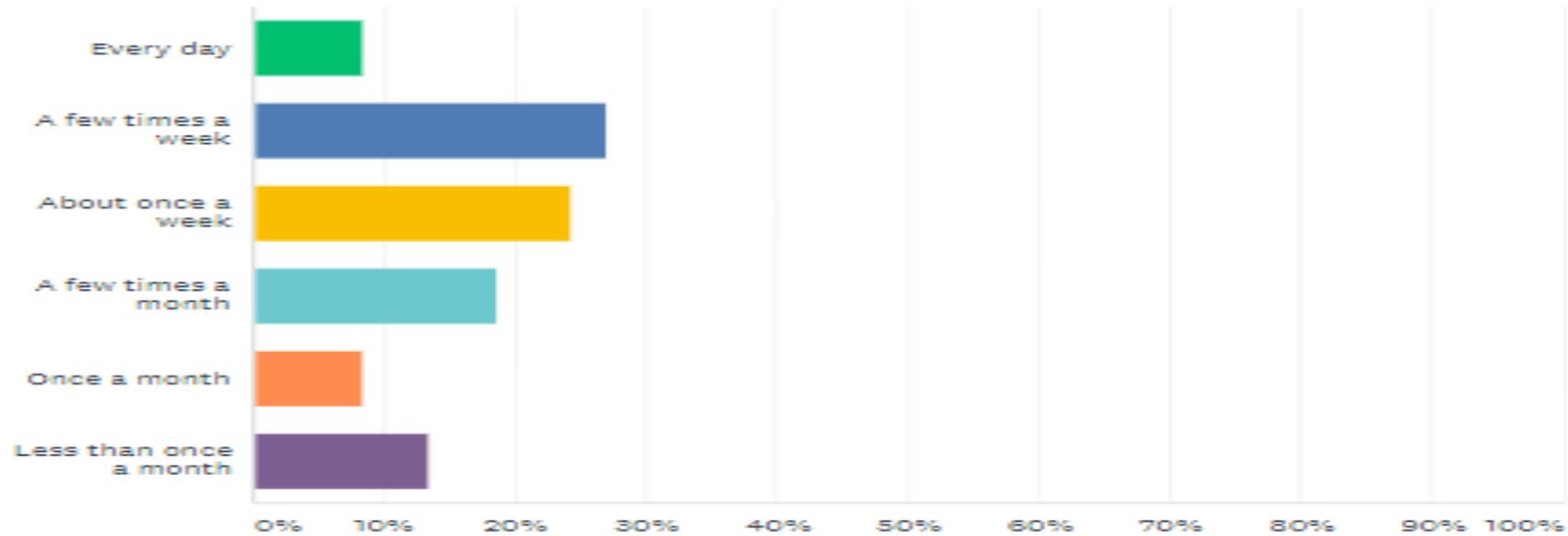


Survey Results

BICYCLE PARK & PLAYGROUND

How often would you ride your bicycle or one of our loaner bicycles if you could ride it safely at our bicycle playground/park?

Answered: 156 Skipped: 10



| ANSWER CHOICES | RESPONSES |
|------------------------|------------|
| Every day | 8.33% 13 |
| A few times a week | 26.92% 42 |
| About once a week | 24.36% 38 |
| A few times a month | 18.59% 29 |
| Once a month | 8.33% 13 |
| Less than once a month | 13.46% 21 |
| TOTAL | 156 |

Parks and Recreation Software



We have begun a search to replace our existing recreation software provider. We have received demos and have some scheduled in the coming weeks. Our Intent is to replace  EZFacility software before the end of the year. Parks and Recreation software prices range from \$3700-\$6000 annually.

Register now- Pay later



Season starts in January

901-476-3734

<http://www.covingtontn.com/covington-youth-sports.html>



\$55

BASKETBALL

Ages 5-17

Games will be played in January

JUNIOR GRIZZLIES





Tipton County Museum





Tipton County Museum



Veteran of the Month: September 2019 John Dixon

His reception is Tuesday, October 8, 2019 at 6:30 p.m.



A Special Thanks to Our Program Sponsors:

Veterans of Foreign Wars Post 4840
Disabled American Veterans Auxiliary Unit 116
Woodmen Life, Neil Bringle

Successful Gardening—An October Event at The Tipton County Museum!



TIPTON COUNTY
M·U·S·E·U·M
VETERANS MEMORIAL
NATURE CENTER



ADMISSION PER PROGRAM:
\$5.00 General Public
FREE to Museum Members

751 Bert Johnston Avenue
PO Box 768
Covington, TN 38019
Phone: 901-476-0242

Saturday, October 5th: 10:00 - 11:30 A.M.

"Preparing Your Lawn for Winter"

- Guest Speaker – Booker T. Leigh: Shelby County Extension Agent & host of "What's Growing On."

Saturday, October 12th: 10:00 - 11:30 A.M.

"Hydrangeas & Azaleas"

- Guest Speakers – Vivian England & Kim Thorn: Fayette County Master Gardeners.

Saturday, October 19th: 10:00 - 11:30 A.M.

"Vertical Gardening"

- Guest Speaker – Ginny Fletcher: Memphis Area Master Gardener.

**** Saturday, October 26th: 10:00 - 11:30 A.M. ****

"Native Plants are Better? Sorting Myths from Realities"

- Guest Speaker – Carol Reese: Research Horticulture Specialist at U.T.'s West TN AgResearch & Education Center.

**** Bring seeds and cuttings to share with others.**

This event is being made possible in part by the following Corporate Sponsors:



Tipton County Museum Genealogy Center

751 Bert Johnston Ave, Covington, TN 38019
901-476-0242

The Tipton County Museum, Veterans Memorial & Nature Center is excited to announce that we are now a designated FamilySearch Affiliate Library. FamilySearch is the largest genealogical organization in the world and its resources help millions of people each year discover their family roots! This valuable resource can be viewed from the Museum's family history workstation or by accessing a personal device using the Museum's WiFi. You must be present in the Museum to access FamilySearch databases. This service is provided FREE of charge!

Hours of Operation: Tues—Friday 9am to 5pm & Saturday 9am to 3pm

5.8 Billion*

Total Researchable Records & Images Online

21 Million

New Book Scanning Images

3.98 Billion

Total Records Indexed

122.2 Million New

1.21 Billion

People in Trees



277 Million

New Images Published in the Catalogs

300 Million

New Historical Record Collection Images

* 2018 FamilySearch Review



The Tipton County Museum Presents

A Passion for Art

With Barrie Foster

“I would rather die of Passion than of Boredom.” Emile Zola

During this special four week class, students will learn how to paint loosely and colorfully in oils on small canvas panels. All materials will be furnished, so this is the perfect class for anyone who has not yet painted in oils! No previous art experience required.

When: October 23, 30, & November 6 & 13, 2019. 9:30–11:30 a.m.

Where: 751 Bert Johnston Ave., Covington, TN

Fee: \$60 Members, \$80 General Public

Tipton County Museum

751 Bert Johnston Avenue, P.O. Box 768,

Covington, TN 38019

901-476-0242





TIPTON COUNTY
M·U·S·E·U·M

The Tipton County Museum Presents

The Painted Christmas Card Workshop

Grab your paints and blank cardstock and join us for a fun morning of creating beautiful Christmas cards! Artist Barrie Foster will guide you in painting Christmas cards in watercolor, although you may paint in the medium of your choice. Sherri Onorati, an experienced scrapbooker, will have several Christmas themed stamps to enhance your mini masterpieces. Templates and snacks will be provided. You provide the paint and cards. A family discount is available, which makes this the perfect family activity! Preregistration is required.

When: Saturday, November 2, 2019. 10 a.m. until noon.

Where: 751 Bert Johnston Ave., Covington, TN

Fee: \$15 Museum Members, \$20 General Public



The Tipton County Museum
751 Bert Johnston Avenue
Covington, TN 38019
(901) 476-0242



Tipton County Museum
Living History Day
Saturday, November 16, 2019
10 a.m. until 2 p.m.

We will have the Civil War reenactors and the World War II reenactors here. There will be a lecture on women in the civil war in the morning in the conference room, and a lecture on a rare civil war rifle in the afternoon. The Tipton County Veterans Council will have food for sale. This event is free and people will park across the street.

We need permission for the following:

The Civil War reenactors would like to demonstrate how to load and fire the cannon at 11:00 a.m. and again at 1 p.m. They will set it off in the first meadow and it will be very loud. They will be using black powder.

The Civil War reenactors would also like to do a musket firing demonstration at 11:15 a.m. and again at 1:15 p.m., also in the first meadow. It too, will be very loud. Only blanks will be used.



Living History Day



TIPTON COUNTY MUSEUM

VETERANS MEMORIAL & NATURE CENTER

751 BERT JOHNSTON AVE, COVINGTON

SATURDAY, NOV. 16, 2019 ■ 10AM TO 2 PM

Join us for this FREE event featuring Civil War and World War II reenactors, musket, rifle and cannon firing demonstrations, weapon and period clothing exhibits and lectures regarding the life of common soldiers and women in the Civil War.





Covington Parks and Recreation Director Joseph Mack

901-592-7644

jmack@covingtontn.com

